

MEMBERS' DAY 2023 CONFERENCE PROGRAMME

Time	Session
09:00 - 10:00	Registration and networking
10:00 – 10:05	Welcome & introduction
	Delivered by Dean Foster, MUTA president
10:05 - 10:20	Introducing: MUTA Instruct - Frame Marquee
	Join MUTA general manager Joe Chalk for details on MUTA's new, e-learning course
10:20 - 11:00	The secrets to recruiting (and retaining!) staff
	Join John Cochrane of Losberger De Boer and Paul Slack of CTN Exhibitions for a panel session to discuss the biggest challenge that faces our industry.
	Hosted by Joe Chalk, MUTA general manager
	More panellists to be announced soon! Put yourself forward <u>here</u>
11:00 – 11:15	Sponsor sales shot!
	Headline sponsor CTN Exhibitions
11:15 - 11:45	Refreshments and networking
11:45 – 12:00	Sponsor sales shot!
	Premium sponsor CoverMarque
12:00 - 12:30	Getting a grip on your operations
	Join Rob Dennison of LH Woodhouse and Phil Grenville-Hunt of Mar-Key Group for a discussion on streamlining operations. Hosted by Tony Perfect,
	MUTA compliance & development manager
	More panellists to be announced soon! Put yourself forward <u>here</u>
12:30 – 13:15	"How much?!" The psychology behind pricing
	Join business psychologist Andrew Lloyd-Gordon for this keynote session as he takes a closer look at pricing, innovation and how you can drive sales
13:15 - 14:15	Lunch and networking
14:15 – 14:30	Sponsor sales shot!
	Premium sponsor Roder UK
14:30 – 15:15	The key to managing client expectations
	Join Janet Fletcher of Tents & Events (Scotland), Lee Dalton of Roder UK and Dean Foster of Cambridge Marquees for a discussion on managing client's
	expectations. Hosted by Caroline Clift of Stand Out (media partner)
15:15 – 15:45	2023 AGM
	Chaired by Dean Foster, MUTA president
15:45	Close